

**IOWA AGRICULTURAL  
DEVELOPMENT DIVISION**

**IADD BOARD MEETING MINUTES**

**June 24, 2015**

**10:30 a.m.**

**Le Mars Convention Center**

**275 12<sup>th</sup> Street SE**

**Le Mars, Iowa**

**Board Members Present**

Lyle Borg, Vice Chair

John Fredrickson

Stacie Euken

Annette Townsley

**Board Members Absent**

Mark Leonard, Chair

**Staff Members Present**

Dave Jamison, Executive Director

Tim Jansen, Accounting Manager

Lori Beary, Community Development Director

Beth Mahaffey, Business Development Dir.

Steve Ferguson, IADD Program Specialist

Tammy Nebola, IADD Program Specialist

**Others Present**

Mark Allen, Trans Ova Genetics

Justin Jacobsma, Williams & Co.

Jane Bell, IFA Board member

Jim Klein, American Bank

Jeremy Bunkers, American Bank

Andrew Langel

Ryan Buthe, Williams & Co.

Ryan Langel

Brad Cave, Northwest Bank

Lisa Ludwigs, Williams & Co.

Dave Claypool, Dorsey & Whitney

B.J. Penning

Beth Doran, ISU Extension

Laura Peterson, Williams & Co.

Michael Gallagher, Peoples Bank

Dustin Pick, American Bank

Dillon Griebel, Iowa State Bank

Chad Regnier, Williams & Co.

Wade Hofland, Iowa State Bank

Andy Schmidt, American Bank

Jeremy Homan, American Bank

Josh Van Kekerix, American State Bank

Rachel Hulstein, Williams & Co.

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**CALL TO ORDER**

The meeting of the Iowa Agricultural Development Division (IADD) Board of Directors was called to order by Vice Chair Borg on June 24, 2015 at 10:50 am. A quorum was established with the following Board Members present: Borg, Euken, Fredrickson and Townsley.

### **REVIEW OF MINUTES OF MAY 27, 2015 BOARD MEETING**

Mr. Borg presented the minutes of the May 27, 2015 IADD Board Meeting. Mr. Borg asked if there were any additions or corrections to the minutes.

#### **MOTION**

On a motion by Ms. Townsley and a second by Ms. Euken, the Board unanimously approved the minutes of the May 27, 2015 IADD Board meeting.

### **REVIEW OF MAY 2015 FINANCIAL STATEMENT**

Tim Jansen presented the May 2015 financials. He stated that for FY15 year-to-date, IADD had operating income of \$419,797 operating expense of \$385,586 and net operating income of \$34,211.

Staff will bring investment options to the Board at the July meeting. The Board also discussed reviewing the MABSCO contract. The current contract is on an annual basis and will be up in September.

#### **MOTION**

On a motion by Ms. Euken and a second by Mr. Fredrickson, the Board unanimously approved the May 2015 financial statement as presented.

### **LOAN PARTICIPATION PROGRAM**

Tammy Nebola presented information on the following loan participation application.

P0200 – Deric and Sarah Sieck. The LPP application is for \$150,000. The borrowers will purchase a ½ interest in 4 acres and an existing 2,550 head hog building and construct a ½ interest in a 2,400-head hog confinement building. Total project cost for the borrower is \$550,000. The bank is Readlyn Savings Bank in Readlyn.

The loan committee recommended approving the LPP subject to several conditions, including guarantees from Don Sieck (Deric's father), an assignment of the feeding contract and a personal guarantee or mortgage on the property from the partner. There are still negotiations going on between the father and the bank.

#### **MOTION**

On a motion by Ms. Euken and a second by Mr. Fredrickson, the Board unanimously approved the loan participation for Deric and Sarah Sieck subject to the loan committee approving the security and/or guarantee of the loan participation.

### **BEGINNING FARMER LOAN AMENDING RESOLUTIONS**

Tammy Nebola presented the following resolutions to adjust the terms and conditions on closed BFLP projects:

Resolution 2692-I – Galen and Christie McAtee – James and Marjorie Henderson are the contract sellers. The amendment will allow for an assignment of the real estate contract by Farm Credit Services of American as an abundance of caution for a loan to the McAtees. All other loan terms will remain the same.

#### MOTION

On a motion by Ms. Townsley and a second by Ms. Euken, the Board unanimously approved the Beginning Farmer Loan Program Amending Resolution.

#### **BEGINNING FARMER LOAN APPLICATIONS**

Tammy Nebola introduced the following applications for Beginning Farmer loans:

AG 15-035 – Chad and Jenna Vanden Bosch – Beginning farmer loan of \$250,000 to construct a 1,200-head wean to finish hog barn in Sioux County. The loan will have a variable interest rate of 4.8% and a loan length of 15 years. The index will be 70% of American State Bank's base rate. The lender is American State Bank in Hull, Iowa.

AG 15-036 – Dakota Wenke – Beginning farmer loan of \$170,000 to purchase approximately 86 acres of agricultural land, house and outbuildings in Lee County. The loan will have a variable interest rate of 4.68% and a loan length of 30 years. The index will be 75% of Pilot Grove Savings Bank's lending rate. The lender is Pilot Grove Savings Bank in Donnellson, Iowa.

AG 15-037 – Jeremy and Rebecca Rozendaal – Beginning farmer loan of \$250,000 to purchase approximately 3 acres of agricultural land and construct a 2,400-head hog barn in Jasper County. The loan will have a fixed interest rate of 3.4% and a loan length of 10 years. The lender is U.S. Bank in Boone, Iowa.

#### MOTION

On a motion by Mr. Fredrickson and a second by Ms. Townsley, the Board recommended approval of the BFLP applications subject to the receiving all the necessary outstanding documents.

#### **PUBLIC HEARING ON BEGINNING FARMER LOANS**

A public hearing was held by the IADD Board at the Le Mars Conventions Center on June 24, 2015 at 11:12 am. There were no comments received regarding the Beginning Farmer Loan applications. The public hearing was closed at 11:13 am.

#### MOTION

On a motion by Ms. Euken and a second by Mr. Fredrickson, the Board unanimously recommended approval of the BFLP Bond documents.

#### **BEGINNING FARMER TAX CREDIT APPLICATIONS**

Steve Ferguson presented a summary of the Beginning Farmer Tax Credit applications. There were 29 new BFTC applications for an estimated tax credit amount of \$210,589. He noted that of those, 15 are cash rent and 14 are crop share.

Several of the applications were discussed.

#### MOTION

On a motion by Ms. Townsley and a second by Mr. Fredrickson, the Board unanimously recommended approval of the Beginning Farmer Tax Credit applications as presented.

The audience was asked about rental rates in their area.

#### MARKETING UPDATE

Included in the Board packet was the IADD marketing calendar. Mr. Ferguson reviewed some of the recent events he's attended. He recently did a webinar for Farm Bureau that is available on our website.

#### FUTURE IADD BOARD MEETINGS

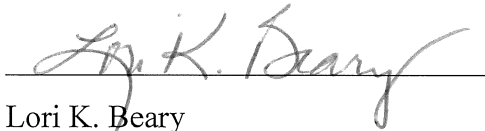
The July IADD Board meeting will be Wednesday, July 22, 2015 at 8:30 via conference call.

#### ADJOURNMENT

On a motion by Mr. Fredrickson and a second by Ms. Euken, the June 24, 2015 meeting of the IADD Board of Directors adjourned at 11:28 am.

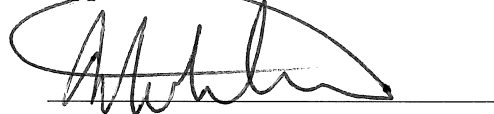
Dated this 22<sup>nd</sup> day of July, 2015.

Respectfully submitted:



Lori K. Beary  
Director's Designee/Board Secretary

Approved as to form:



Mark W. Leonard, Chair  
IADD Board